



Lukas Lenktaitis



CONTACT

Sales Engineer / Marketing Manager

I bring expertise in Sales Engineering, Marketing Strategy, and Business Development, with skills in Technical Sales, CRM Management, and Digital Marketing. My experience in 3D Animation enhances branding and product presentations. I excel at lead generation, customer acquisition, and closing deals, driving business growth through data-driven strategies.

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My LinkedIn

EDUCATION

Mechanical Engineering & Economics (Bachelor's Dual Degree)

Thesis: Robot & Electrical Box in CAD
KTU, Kaunas, Lithuania
August 2013 - July 2017

Mechanical Process Engineering and Robotics Erasmus+ (German Language)

Wismar Hochschule, Germany
January 2015 - July 2015

Industrial Engineering & Management (Master's Degree)

Thesis: Computer Vision for Corrosion
KTU, Kaunas, Lithuania
September 2017 - July 2021 (on hold)

RELEVANT WORK EXPERIENCE

Sales Engineer / Marketing Manager

Nordic Shelter AS | Oslo, Norway | Full-time | August 2024 - Present

- Provided technical consultations to military clients, collaborating with engineering teams to ensure accurate product delivery.
- Directed marketing strategy for military markets, creating all visual content to showcase product features.
- Combined engineering and marketing, boosting client engagement and sales

Marketing Manager / Interior Architect

V&D Partner AS | Norway | Full-time | May 2020 - November 2023

- Developed 3D furniture and interior solutions using SolidWorks, Cinema 4D.
- Created online business catalog and 3D digital showroom solution.
- Managed company marketing, social media advertising and web solutions.

Senior Industrial Designer

Ergovent | Kaunas, Lithuania | Freelance | January 2024 - September 2024

- Create 3D animations for ventilation products.
- Develop whole projects with Cinema4D, KeyShot, After Effects.
- Work with the marketing team to create and optimize animations that align with product messaging and meet platform specifications.

Product - Process Engineer

Dovista AS | Lithuania | Full-time | Sep 2019 - May 2020

- Used SolidWorks and AutoCAD for accurate 3D modeling and simulations.
- Developed technical documentation, standardized procedures, instructions.
- Managed manufacturing process, meeting ISO 9001, used FMEA, TQM, SOPs.
- Entered programming code into system for machinery (Lemuth, Weing).
- R&D for product development, updated machinery using 3D-printed parts

TOOLS & HARD SKILLS

- SolidWorks (CAD, FEA, Mechanical Design)
- AutoCAD (drawings, architecture design)
- Cinema 4D (3D modelling, animations)
- Python (computer vision)
- C++ (software development)
- MATLAB (object detection, simulations)
- LinkedIn Sales Navigator (sales, leads gen.)
- KeyShot (industrial animations)
- HubSpot (CRM, sales, email marketing)
- After Effects (motion design, animations)
- Photoshop (image manipulation)
- Illustrator (graphic design, illustrations)
- InDesign (page layouts, design prototypes)
- Inventor (mechanical design)
- 3Ds Max (modelling and animations)
- Excel (data management, calculations)
- Unreal Engine (simulations, animations)
- Google Analytics (data analysis, campaigns)
- Figma (web design and product design)
- Jira & Confluence (project management)
- Google Ads (campaign marketing)
- SAP (data management)

Find more of my work experience on my [LinkedIn profile](#)